

From: Universal Forest Products [customerservice@ufpinews.com]
Sent: Friday, November 20, 2009 6:05 AM
To: tperry123@att.net
Subject: Universal InSite - Go Commercial With Confidence

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November 2009

HOW TO BUY

Find out how to purchase our products.

LITERATURE

Our Literature Library contains the most current versions of product literature.

Next Month...

Government Jobs

These projects are usually a unique bucket of bolts, with specialized requirements and specs. You can do it. And we can help.

Greetings Tim

Commercial Construction: It's Hammer Time

Building for commercial applications means taking construction to a whole new level. You'll need to build bigger and stronger, with more robust framing and wider spans. You'll need to balance efficiency and productivity while controlling costs and managing greater complexity. You're sure to encounter significant challenges that will test your skills and resources.

With a full complement of engineered wood components, [trusses](#), [EWP](#), [wall panels](#) and more, Universal Forest Products has the design and logistical smarts to put you on top. And [working with UFP](#) gives you the confidence to handle the big stuff.



Handle the load with custom pin-connected trusses.



Stretch those spans while keeping things light and structurally stable. Use UFP's [custom pin-connected trusses](#) to carry the load in floors and roofs. Through an open-web design, you're free to run mechanicals in either direction. These trusses install easily and provide the flexibility you demand.

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From: Universal Forest Products [customerservice@ufpinews.com]
Sent: Friday, October 30, 2009 6:17 AM
To: tperry123@att.net
Subject: Universal InSite - Its a (Multi) Family Affair

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October 2009

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LITERATURE

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Next Month...

Pause for this commercial break. Successfully building commercial structures means never losing sight of productivity, efficiency and cost effectiveness. Find out why UFP is the best channel in town.

Multifamily values from Universal.

If you're in the business of building or remodeling multifamily residences, condominiums or apartments, you know they aren't just downsized versions of typical commercial structures. They are in many ways unique, requiring specialized techniques and products. UFP understands these nuances and provides a comprehensive array of [products](#) designed to help your next multifamily project come off without a hiccup.



From [Open Joist® components](#), [trusses](#) and [wall panels](#), to [decking](#) and [framing](#), UFP knows residential construction, foundation to rooftop.
UFP: THE Source for Site-Built.

2009 Remodelers' Choice 100 Product Winner

Build sturdier staircases, in fewer steps



UFP's [Easy Riser® stair stringer system](#) is a [2009 Remodelers' Choice 100 Products award winner](#), from [Qualified Remodeler](#). Easy Riser simplifies the installation process, saving you time, money and migraines. Stringers are pre-notched, adjustable and eliminate most of the cutting and layout of traditional methods.

Easy Riser is stronger, too. When attached to a 2' x 6', Easy Riser has a full 5-1/2" of wood support as compared to standard stringers with only 2-1/2" to 3" of wood support. Take it upstairs with [Easy Riser](#).

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From: Universal Forest Products [customerservice@ufpinews.com]
Sent: Wednesday, September 30, 2009 6:07 AM
To: tperry123@att.net
Subject: Universal InSite - THE Source For Site-Built

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September 2009

Greetings Tim

HOW TO BUY

Find out how to purchase our products.

LITERATURE

Our Literature Library contains the most current product literature.

Next Month...

Focus on Multi-Family. Building apartments, condos or four-plexes? Want to do it faster, better and stronger? We'll take a UFP multifamily component tour, next time around.

THE Source for Site-Built

It might be a simple project. Or a large, complex project that will put your business to the test. Whatever you're putting up, you need a supplier who can get you there. [Universal](#) keeps your production humming with every component needed for government, military, commercial, single-family, multifamily and custom-build projects. Dedicated [truss](#) and [joist systems](#). [Wall panels](#) and sheathing. With everything from [LVL beams](#) to [loose lumber](#), Universal Forest Products covers your [site-built needs](#) with world-class [products](#) and decades of design smarts. Talk to us. Let us have a look at your prints. If you can build it, we can deliver it—on-site and on-time.

Universal is your source for site-built.

Built to fit, built to last.

Commercial projects call for bigger, stronger components. UFP's commercial depth [L-joists](#) are upsized for commercial and multifamily applications, with a 30" vertical. They're a lot lighter, stronger and straighter than dimensional lumber, and can be sized to reduce waste. They meet all current regs and we stand behind them for the life of the building.



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From: Universal Forest Products [customerservice@ufpinews.com]
Sent: Monday, August 31, 2009 6:06 AM
To: tperry123@att.net
Subject: Universal InSite - Designs You Can Truss

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August 2009

HOW TO BUY

Greetings Tim

Find out how to purchase our products.

Room to run. Universal's open-web trusses

Don't let mechanicals get in the way of your architectural design. Universal gets the job done with a suite of three open-web truss designs that provide the breathing room you need to run HVAC, plumbing and electrical lines.

LITERATURE

Our Literature Library contains the most current product literature.



Next Month...

You CAN get there from here. Universal's site-built products and services are bred for success no matter what you're building.

Custom pin-connected trusses

[Custom pin-connected trusses](#), UFP's newest and latest, combine a structural wood chord and metal web with pin connections. They handle eccentric loads with ease and eliminate the need for extra height and notched plates. Custom pin-connected trusses allow for exceptional design flexibility, longer spans and the easy running of mechanical lines. Plus, they're lightweight and dimensionally stable.

Find out more about [pin-connected trusses](#).

Open Joist™

[UFP's Open Joist™ components](#) are a versatile alternative to I-joist designs, dimensional lumber and metal-plated trusses. Speedy [installation](#) and [superior load-bearing](#) are Open Joist hallmarks.

Plated floor trusses

Our [plated floor trusses](#) carry heavy loads over long spans economically, while keeping you in the inspector's good graces.

Use our good name to protect yours.

[Universal Forest Products](#) has built a rock-solid reputation for the design and manufacture of premium building components...and for the unparalleled service expertise to back them up. That's why the nation's leading builders—and regional builders from coast to coast—turn to Universal to help them build top-quality homes, apartments and commercial buildings. Universal is widely known for designing innovative engineered building products and for supplying those components precisely when and where they're needed. We're also known for our commitment to drive out extra costs from products and processes. Everyone benefits big time. We provide a boost to our customers' bottom lines, while making sure our products meet and exceed codes and expectations.

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From: Universal Forest Products [customerservice@ufpinews.com]
Sent: Tuesday, July 28, 2009 6:05 AM
To: tperry123@att.net
Subject: Damage Control. The Open Joist Truss Repair Tool

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July 2009

HOW TO BUY

Find out how to purchase our products.

Every project has its "Oops!" moments. Fix them fast with Open Joist Rx!

LITERATURE

Our Literature Library contains the most current product literature.

Open Joist components from UFP come pre-assembled and ready for [installation](#), saving you time and money. But no matter how carefully a building plan is executed, stuff invariably happens. There's no guarantee that something won't occur later to gum up your good work. Dropped tools, errant cuts and general mishaps beyond your control can damage [Open Joist](#) components after installation. So, what to do?



You build the masterpiece. Let us provide the frame. Full-line, full-service structural wood components. [Learn more...](#)

Consult the Doctor: Open Joist Rx.

Know your symptoms? Get an Open Joist prescription using our interactive repair tool. [Open Joist Rx](#) takes stock of your problem and provides detailed solutions to most critical damage issues. Have a cut or broken top chord? Damage to web members or joist ends? Answers are just a click away with [Open Joist Rx!](#)



Next Month...

Running mechanicals against the grain.

UFP offers three floor truss products with open-web designs that easily accommodate installation of mechanicals, regardless of direction.

Put your project on solid footing with Universal's Plated Floor Trusses.

Accommodating heavy floor loads and vast spans can be a vexing challenge. Weight-bearing support members aren't always doable. [Plated floor trusses](#) give the strength and building flexibility you need, while providing plenty of open space to easily run HVAC, plumbing and electrical. Assembled with pressed-on steel plates, these engineered trusses come pre-built to your exact specs and meet all of the latest code requirements.

You're always on solid ground with [plated floor trusses](#) from Universal Forest Products.



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From: Universal Forest Products
Sent: Tuesday, June 30, 2009 6:05 AM
To: tperry123@att.net
Subject: Universal InSite - Build Faster, Build Smarter, Save Money

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June 2009

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LITERATURE

Our Literature Library contains the most current product literature.

So simple, it's pure genius. Add an energy heel to your roof trusses!

Traditional roof trusses have plenty of room for insulation at the peak, but that open space slowly dwindles to nothing at the point where the truss meets the vertical wall. Left as is, your building will end up with a thermal breach that wastes energy and money...and is sure to leave your customer cold. We can easily [design](#) in an energy heel at little or no additional cost that provides 12" of insulating space clear on out to the end of the truss. No need to build a special stem wall to do the same job. This is a no-brainer that's pure genius!



Build your vision. We make the frames. Full-line, full-service structural wood components. [Learn more...](#)

Stay on top with Engineered Roof Trusses.

Building faster, better and more efficiently are the keys to profitability and success. UFP's [engineered trusses](#) can easily be set in place by a skilled professional building crew, reducing the number of laborers needed on site. Scrap waste is eliminated, slashing your clean-up costs. Fit and performance are givens. Expert [truss design](#) eliminates guesswork and keeps human error to a minimum. They'll also make your life a lot easier when inspectors come calling, questioning your framing practices.

Next Month...

Stuff happens. Fix it with Open Joist Rx.

What if an Open Joist component is damaged after installation? The doctor is in!

The [WTCA](#) calculates that by using building components, including [roof trusses](#), you can triple your production compared to that of traditional stick-built structures. In today's ultra-competitive marketplace, old-school methods just don't cut it anymore. It's time to graduate to UFP's [engineered trusses](#).



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